

UNITED STATES DISTRICT COURT  
DISTRICT OF DELAWARE

In re:

Civil Action No. 1:04-cv-00148-GMS

INACOM CORPORATION, *et al.*,

Debtors.

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INACOM CORPORATION, etc.,

Bankr. Case No. 00-02426 (PJW)  
Adv. Pro. No. 02-03496 (PJW)

Plaintiff,

v.

TECH DATA CORPORATION,  
Defendant and  
Third-Party Plaintiff,

v.

HEWLETT-PACKARD COMPANY,

Third-Party Defendants.

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**MEMORANDUM OF LAW IN SUPPORT OF DEFENDANT'S  
MOTION FOR JUDGMENT FOR FAILURE TO PRESENT  
A PRIMA FACIE CASE UNDER 11 U.S.C. § 547(b)(1)**

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DATED: October \_\_\_, 2005

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## **I. INTRODUCTION**

In support of its simultaneously filed motion pursuant to Federal Rule of Civil Procedure 52(c) for judgment in favor of Defendant Tech Data Corporation (“Tech Data”), Defendant respectfully submits this memorandum of law in accordance with Rule 7.1.3 of the Local Rules of Civil Practice and Procedure. It is the position of Tech Data that Plaintiff Inacom Corporation (“Inacom”) has failed to establish a *prima facie* case under Section 547(b) of the United States Bankruptcy Code, and such failure being fatal to the Plaintiff’s cause of action, this matter is ripe for judgment, at the conclusion of Inacom’s case presentation.

## **II. NATURE AND STAGE OF THE PROCEEDINGS**

On June 28, 2004, the court’s order was entered withdrawing the reference to the United States Bankruptcy Court for the District of Delaware (“Bankruptcy Court”) of a number of adversary proceedings brought by Inacom in its bankruptcy case. On or about May 10, 2005, four defendants in these adversary proceedings (Tech Data, Dell Computer Corporation, Lexmark International, Inc., and Ingram Entertainment Inc.) requested and subsequently received from this Court an Order granting consolidation. The trial of this case began on October 17, 2005, without a jury. Inacom, as Plaintiff has concluded its case presentation, has been fully heard on its case in chief and has rested.

## **III. SUMMARY OF THE ARGUMENT**

For purposes of avoiding allegedly preferential transfers, the burden of proving each of the elements of Section 547(b)(1) falls to the Plaintiff. Where such a burden is not carried, no *prima facie* case is established, and no judgment for the Plaintiff under

Section 547(b) can be possible. Where no such verdict can be possible, judgment for Tech Data is appropriate and furthers the interests of both expeditious litigation and judicial economy. For the reasons set forth below, judgment should be granted in favor of Tech Data.

#### **IV. STANDARD FOR GRANTING JUDGMENT**

A motion for judgment pursuant to Rule 52(c) "should be granted where the plaintiff fails to make out a *prima facie* case, or despite a *prima facie* case, the court determines that the preponderance of evidence goes against the plaintiff's claim." *Regency Holdings (Cayman), Inc. v. Microcap Fund, Inc. (In re Regency Holdings (Cayman), Inc.)*, 216 B.R. 371, 375 (Bankr. S.D.N.Y. 1998). When a party which has failed to establish a *prima facie* case, a court may enter judgment as a matter of law during a trial without a jury once that party has been fully heard on the issue. FED. R. CIV. P. 52(c). *See also Rego v. ARC Water Treatment Co.*, 181 F.3d 396 (3d Cir. 1999); *Newark Branch, NAACP v. City of Bayonne*, 134 F.3d 113 (3d Cir. 1998); *Int'l Union of Operating Eng'rs, Local Union 103 v. Indiana Constr. Corp.*, 13 F.3d 253, 257 n.3 (7th Cir. 1994); *Lithuanian Commerce Corp. v. Sara Lee Hosiery*, 47 F. Supp. 2d 523 (D.N.J. 1999); *Stokes v. Perry*, 1997 U.S. Dist. LEXIS 20197 (S.D.N.Y. 1997). A court need not weigh the evidence for or against a particular party when applying Rule 52(c), and need merely determine whether the plaintiff has established a *prima facie* case. *Nat'l Tour Assoc., Inc. v. Rodriguez*, 221 B.R. 1012, 1015 (M.D. Fla. 1998) (citing *Caro-Galvan v. Curtis Richardson, Inc.*, 993 F.2d 1500 (11th Cir. 1993)). Lastly, in its evaluation of the evidence, a court should draw no special inferences in favor of the non-moving party.

*Grant v. Bullock County of Educ.*, 895 F. Supp. 1506, 1509 (M.D. Ala. 1995) (citing *Emerson Elec. Co. v. Farmer*, 427 F.2d 1082, 1086 (5th Cir. 1970)).

## **V. ARGUMENT AND AUTHORITIES**

### **A. Inacom Has Failed to Establish a Prima Facie Case Under § 547(B)(1), and Judgment Should Be Rendered in Favor of Tech Data**

Section 547(b) of the Bankruptcy Code permits a trustee to avoid certain pre-petition transfers as being preferential. Section 547(b) sets forth five enumerated elements, each of which must be proven, in order for the court to avoid the claimed preferential transfer. Section 547(b)(1) of the Bankruptcy Code requires proof that pre-petition transfers were made “to or for the benefit of a creditor.” 11 U.S.C. § 547 (2004). A plaintiff seeking to take advantage of this statutory provision is required to prove the elements of section 547(b)(1) by a preponderance of the evidence, and the burden of such proof lies entirely upon the shoulders of that plaintiff. *Jacobs v. Matrix Capital Bank (In re Apponline.com, Inc.)*, 315 B.R. 259, 272 (E.D.N.Y. 2004) (citing *Lawson v. Ford Motor Co. (In re Roblin Indus., Inc.)*, 78 F.3d 30, 34 (2d Cir. 1996)); *Official Comm. of Unsecured Creditors of J. Allen Steel Co. v. Winner Steel Serv.’s*, 321 B.R. 764, 769 (Bankr. E.D. Pa. 2005). See also *Mellon Bank, N.A. v. Metro Comms., Inc.*, 945 F.2d 635 (3d Cir. 1991). When a plaintiff or trustee “puts forth sufficient proof to establish a *prima facie* preference, the burden shifts, and the creditor is given the opportunity to establish by preponderance of the evidence that one of the enumerated exceptions in 11 U.S.C. § 547(c) applies.” *Child World v. Service Merch. Co. (In re Child World)*, 173 B.R. 473, 476 (S.D.N.Y. 1994) (citing *J.P. Fyfe, Inc. of Florida v. Bradco Supply Corp.*, 891 F.2d 66, 69–70 (3d Cir. 1989)).

Section 101(10) of the Bankruptcy Code defines a “creditor” as one that “has a claim against the debtor. . . .” A claim has been defined either as “(A) right to payment, whether or not such right is reduced to judgment, fixed, contingent, matured, unmatured, disputed, undisputed, secured, or unsecured; or (B) right to an equitable remedy for breach of performance if such breach gives rise to a right to payment, whether or not such right to an equitable remedy is reduced to judgment, fixed, contingent, matured, unmatured, disputed, undisputed, secured, or unsecured.” *DG Creditor Corp. v. Am. Express Bank, Ltd. (In re DG Acquisition Corp.)*, 188 B.R. 918, 921 (Bankr. D. Del. 1995) (citing Section 101(5)). For purposes of deciding who or what is or is not a creditor, “[a] creditor is defined as an entity that has a claim against the debtor that arose at the time of or before the order for relief has been entered.” *In re Camp Rockhill, Inc.*, 12 B.R. 832 (E.D. Pa. 1981) (quoting 11 U.S.C. § 101(9) 1979)).

Based on the evidence presented by Inacom, it has not proven that Tech Data was a creditor of Inacom at the time of the transfers due to the very simple fact that a third party had assumed liability for the debt owed to Tech Data and a novation was created. The evidence presented with reference to the Asset Purchase Agreement introduced into evidence proves the total assumption of liability by Compaq; no obligation to pay was retained by Inacom, and, thus, Tech Data was no longer a creditor of Inacom as of the closing on the sale of assets. Under both New York and Delaware law, four elements are required to show the existence of a novation: “(1) a previously valid obligation; (2) agreement of all parties to a new contract; (3) extinguishment of the old contract; and (4) a valid new contract.” *Healey v. Healey*, 594 N.Y.S. 2d 90, 91 (N.Y. App. Div. 1993)

(quoting *Callanan Indus. v. Micheli Contr. Corp.*, 508 N.Y.S. 2d 711, 712 (N.Y. App. Div. 1986)); *McNeil v. Cusato*, 1998 Del. Super. LEXIS 725, \*9 (Del. Super. Ct. 1998). Pursuant to the Assignment and Assumption Agreement signed by Inacom on or about the same date as the Asset Purchase Agreement:

Buyer does hereby accept all the right, title and interest of Seller in, to or under all of the Purchased Assets (except as foreaid) and Buyer assumes and agrees to pay, perform and discharge promptly and fully when due all of the Assumed Liabilities.

In Schedule 2.03, appended to the Assignment and Assumption Agreement, Tech Data is listed as an account payable under the heading ‘Assumed Liabilities.’ Simply put: Compaq and Inacom expressly consented to a new agreement whereby Compaq would assume full liability for Inacom’s accounts payable owed to Tech Data, and under any definition pursuant to New York law, this agreement constituted a novation.

Since a novation results in the extinction of the preexisting agreement, and in this case would by implication result in a loss of privity for Inacom, Inacom has not proven that Tech Data remained as a creditor for purposes of Section 547(b)(1).

Rule 52(c) of the Federal Rules of Civil Procedure provides:

(c) Judgment on Partial Findings. If during a trial without a jury a party has been fully heard on an issue and the court finds against the party on that issue, the court may enter judgment as a matter of law against that party with respect to a claim, that cannot under the controlling law be maintained or defeated without a favorable finding on that issue, or the court may decline to render any judgment until the close of the all the evidence. Such a judgment shall be supported by findings of fact and conclusions of law as required by subdivision (a) of this rule.

FED. R. CIV. P. 52(c). *See also Burrell v. State Farm & Cas. Co.*, 226 F. Supp. 2d 427, 433 (S.D.N.Y. 2002) (“Rule 52(c) allows for the entry of judgment as a matter of law only during non-jury trials . . .”).

Rule 52(c) permits the Court to grant judgment on partial findings when “(1) the party pursuing the claim has not demonstrated the elements of the claim either in fact or in law; or (2) the evidence of the party pursuing the claim has established one of the opposing party’s defenses as a matter of fact or law.” 9 JAMES WM. MOORE ET AL., MOORE’S FEDERAL PRACTICE ¶ 52.50[2] (3d ed. 2002) (citing *duPont v. Southern Nat'l Bank*, 771 F.2d 874, 879 (5th Cir. 1985), *cert. denied*, 475 U.S. 1085 (1986); *Eberhardt v. Comerica Bank*, 171 B.R. 239, 243 (E.D. Mich. 1994)). Judgment under Rule 52(c) is applicable in the instant case as “[j]udgment for the defendant under Rule 52(c) is appropriate where the plaintiff has failed to make out a *prima facie* case but the court determines that a preponderance of the evidence goes against the plaintiff’s claim.” *Stokes*, 1997 U.S. Dist. LEXIS at \*25–6 (S.D.N.Y. 1997). Furthermore, “[a] motion under [Rule 52(c)] is usually made at the close of the plaintiff’s case where the plaintiff has failed to carry its burden of proof.” *Maryland Cas. Co. v. W.R. Grace & Co.*, 1995 U.S. Dist. LEXIS 13715, \*33–4 (S.D.N.Y. 1995) (citing 1991 Advisory Committee Note to Rule 52(c)). *See also United States ex rel. Ervin and Assocs., Inc. v. The Hamilton Sec. Group, Inc.*, 298 F. Supp. 2d 91 (Dist. D.C. 2004); *Johnson & Johnson Vision Care, Inc. v. CIBA Vision Corp.*, 348 F. Supp. 2d 165 (S.D.N.Y. 2004). Lastly, “[a] court is **not** required to weigh the evidence for or against a particular party when considering partial judgment under F.R. Civ. P. 52(c), but rather to determine

whether the Plaintiff has met its burden of proof in establishing a *prima facie* case.” *Nat'l Tour Assoc., Inc. v. Rodriguez*, 221 B.R. 1012, 1015 (M.D. Fla. 1998) (citing *Caro-Galvan v. Curtis Richardson, Inc.*, 993 F.2d 1500 (11th Cir. 1993)) (emphasis added).

A transfer may not be avoided under Section 547(b) of the Bankruptcy Code unless “each and every element is proven.” *Argus Mgmt. Group v. J-Von N.A. (In re CVEO Corp.)*, 327 B.R. 724, 728 (Bankr. D. Del. 2005) (quoting *Waslow v. The Interpublic Group of Cos. (In re M Group, Inc.)*, 308 B.R. 697, 700 (Bankr. D. Del. 2004)). In failing to prove Tech Data’s status as a creditor as required by Section 547(b)(1), Inacom has failed to carry its burden of proof, and, accordingly, judgment should be rendered in favor of Tech Data pursuant to Rule 52(c).

#### **VI. CONCLUSION**

The burden of establishing a *prima facie* case is and remains that of the Plaintiff, Inacom, and having failed to do so, it is appropriate that this Court grant judgment pursuant to Rule 52(c) of the Federal Rules of Civil Procedure in favor of Tech Data. Based upon the matters contained in the concurrently filed Motion and this supporting Memorandum of Law, Tech Data respectfully submits that it is entitled to partial judgment under Rule 52(c) as a matter of law.

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